

OCTOBER 2024



Market & Rate/Product Trends

Market volume projections are growing with declining rates through 2026, as demand for Second Lien products holds strong with more investors offering HELOC options. Join **Eloise**, CEO & Co-founder of LoanNEX, for *Market Minutes* as she breaks down key trends and shares valuable insights that can help you guide your business decisions.

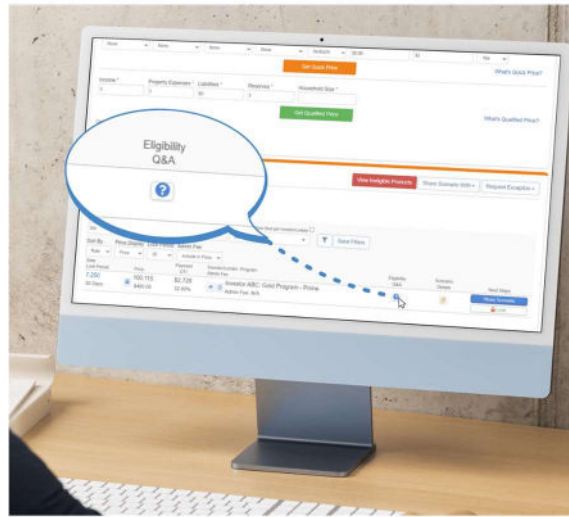


[ACCESS MARKET REPORT](#)



LoanNEX PRO TIPS

Click on the "?" in the pricing table to access each Lender's customized Q&A. This series of Y/N questions will guide you through everything you need to know for that specific Lender Program, adjusting pricing and eligibility based on your answers. No more endless guessing or time-consuming research!



LoanNEX NEWS

2.0 Launch has Officially Begun

This major update brings significant enhancements to our platform, designed to streamline processes and improve user experience for mortgage professionals. Key enhancements include:

- Simplified **Closed-End Second and HELOC navigation** with a dynamic experience based on loan type
- Expanded **Product Comparison** tools
- Enhanced **Eligibility Q&A features**, supporting updates through the loan process
- Additional **Integrated Lock Management** features for those who lock on the platform

Experience the power of LoanNEX 2.0 and discover how it can transform your mortgage business. Contact us today for a demo or to learn more about our enhanced platform.

[Learn More](#)

ANNOUNCEMENTS

BFC

is now live on LoanNEX



CHAMPIONS
FUNDING

is now live on LoanNEX



[Learn More](#)

UPCOMING EVENTS

Connect with our experts in Denver.
Schdule your meeting at MBA now! >>>>

SCHEDULE A
MEETING
WITH US!

MBA ANNUAL 24

OCT 27-30 **ELEVATE** COLORADO CONVENTION CENTER DENVER



INTEGRATED PARTNERS



Encompass

Buy-side Enterprise

Solution: Available to all channels for pricing, eligibility and full lock management services in Encompass and TPO Connect.

Retail Enterprise Solution: PPE, lock management and secondary services available for all products or delivered as a Non-Agency specific



Modern technology for the mortgage industry. LauraMac delivers SaaS solutions that enable valuable insight and powerful control for originating, trading, and reviewing loans.

Empower buyers and sellers with transaction transparency. An intuitive suite of capital markets

service to augment your existing PPE
services.

components that enable deep
insight and full control.



Product and Pricing Discovery for Wholesale Brokers

FEATURED CLIENTS



Axos Bank has recently made a historically significant improvement in their Portfolio interest rates, dropping them by a full 1.00% across the board! This means that you can help your Super Jumbo borrowers secure rates as low as 6.75% on loan amounts up to \$30MM. Whether you need a bridge loan, cross-collateral, asset depletion, or pledged-asset solutions, we have it all. Traditional NonQM is also available to you as a Broker partner, with 1 Year P&L, DSCR, WVOE, and Bank Statement qualifying programs.

Contact your AE today, or reach out to National Sales Director J. Shoop for

more info.
[858-753-3157](tel:858-753-3157)

WHOLESALE LENDER LIST

ACC Mortgage	First Equity Funding
AD Mortgage	First National Bank of America
AHL Funding	Flagstar Bank
American Heritage Lending	Foundation Mortgage
Angel Oak Mortgage	LendVent Realty Capital
Arc Home Loans	Loanguys
Axos Bank	Loan Lock Prime
BluePoint Mortgage	LoanStream Mortgage
Broadview	Logan Finance Corp.
Business Purpose Capital	Luxury Mortgage
Capital Alliance	Maverick Lending
Clout wmb	Newfi
Champions Funding	NQM Funding
Deephaven	Pacific Mortgage Capital
Developers Mortgage	Ponce Mortgage
DG Pinnacle	Solve Mortgage
Dominion Financial Services	Stronghill Capital

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